

BMC Protect Reseller Program



Overview

BMC Protect is a leading wholesale provider of Infection Control products, including Personal Protective Equipment (PPE), Incontinence Care and other products for medical and industrial markets.

We are committed to supporting our distributor partners to increase their sales and profits by broadening their product offering with our nationally recognized brands of high-quality products.

Learn more about how we can improve your business with our products, support and sales tools.



Our Value Proposition

Our focused suite of quality PPE and infection control products are in high demand.



Generate
More Sales



Increase Your
Profitability

Achieve excellent margins through quantity discounts and tiered pricing.

Our operational excellence ensures your customers can get products when they need them.



Reliable
Supply Chain



High Quality
Brands

Our recognized brands provide your customers confidence and trusted reliability.

How We Support You

Product Expertise

Our comprehensive onboarding package is designed to enable you to quickly start selling product.

We will ensure your team is supported with complete product, pricing and positioning information, such as short descriptions, features and benefits, in order to sell more effectively and generate greater revenue.

Support personnel are available to quickly answer your questions to make sure you have the right information.

CHECKLIST



How We Support You

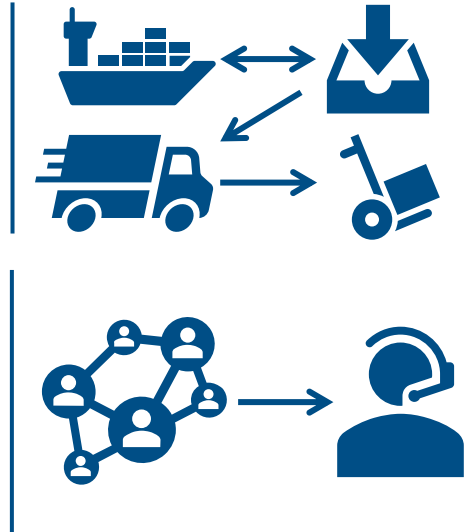
Operational Support

Our sourcing and supply chain teams are dedicated to continuous operational excellence – product availability, fast order processing and delivery. We also have dropship capabilities.

Promotional Support

Ongoing communication is key to our support. We work with your team on updated pricing, new product launches and ongoing promotions.

We can custom-tailor promotions with attractive incentives to drive additional sales.



How We Support You

Marketing Collateral and Sample Program

Marketing support is a big part of helping you simultaneously promote your brand and raise the awareness of ours.

We have customizable sell sheets and corporate presentations, in addition to a package of digital assets so you can easily start listing our products with a familiar brand presence.

Our robust sample program allows you and your customers to experience our products and provide confidence in their proven quality.



Our Brands

GripProtect®



Nitrile, Latex and Vinyl Exam Gloves

Our medical grade, disposable exam gloves exhibit excellent barrier properties and are extremely comfortable. Stringent QC testing ensures consistent performance across a broad range of uses.



PPE Masks and Isolation Gowns

An excellent complement to our gloves, our apparel is designed to meet medical standards to protect face and body from potential infectious agents.

Our Brands

TENDER*Protect*®

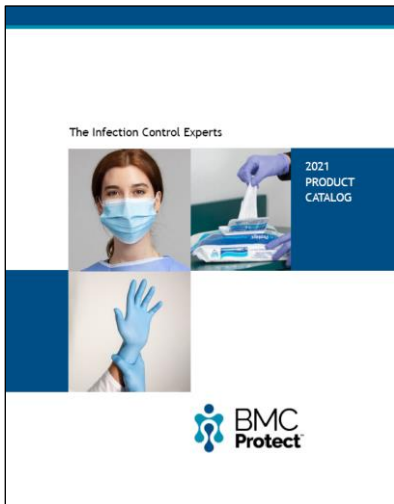


Adult Wipes

GripStep®



Shoe Covers



[Click or scan to
View/Download
Our Catalog](#)

Contact Us

Email: partner@bmcprotect.com

Phone: 800-977-7888

460 Valley Drive, Brisbane, CA 94005 USA

[BMCProtect.com](https://www.bmcprotect.com)





Your Source For Infection Control and Prevention

Established in 1994 in Brisbane, CA, BMC Protect is a leading provider of quality Personal Protective Equipment (PPE), Incontinence Care and Infection Control products. Our mission is to keep people safe and prevent the spread of infections using our expert knowledge and suite of products. We are dedicated to serving our customers in healthcare and non-healthcare markets.